

HOW TO FIND A PROFESSIONAL REMODELER

Hiring a contractor

PRESENTED BY
THE REMODELERS COUNCIL
OF THE

BUILDERS ASSOCIATION OF NORTHERN NEW JERSEY

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Don't let the remodeling project you've been dreaming of turn into a nightmare. Take the time to select a remodeling contractor who will provide quality workmanship and professional service.

Finding A Contractor

- Family, Neighbors, Friends
- Ongoing Local Jobs (Neighborhood)
- Lumber Yards
- Local Trade Associations (BANNJ)
- Other Professionals: Architects, Real Estate Professionals

Things To Look For When Talking To Remodelers

Because most remodeling companies are small owners, operated businesses the personality of the owner will be reflected in their performance. The following should be taken into consideration when choosing a remodeler.

- How Long To Return Call
- What Condition Is Vehicle They Are Driving (Clean/Dirty, Old/New)
- Personal Appearance At First Meeting
- Attitude
- Professionalism
- Knowledge
- Thoroughness - Attention To Detail

1st Meeting / Estimate

- Plan To Spend A Sufficient Amount Of Time
- Have Plans Or Specific Needs Ready For Remodeler To Review
- Ask Questions:
 - Regarding Your Project
 - Regarding The Company (Years In Business, Past Experience, Etc.)
 - Who Will Do / Supervise The Work (Owner, Lead Carpenter, Foreman)
 - About Remodeler, Who They Do Business With (Suppliers, Subs, Etc)
 - When The Proposal Will Be Completed
- Have A Preliminary Budget In Place
- Have A Time Frame For Work To Begin
- Request With The Proposal - Referrals, Certificate Of Insurance

Checking References

- Call Past Customers
- Visit Similar Projects That Have Been Completed
- Check With Suppliers
- Verify Trade Association Membership
- Call Insurance Company (Agent) To Verify Coverage

Things To Look For

- Quality Of Workmanship
- Customer Satisfaction
- Project Completed on Schedule
- How Changes/Extras Were Handled
- How Was Project Site Maintained During Construction
- Would The Customer Use That Remodeler Again
- Were There Any Problems, How Were They Handled
- How Were His Subs, Foreman, Employees To Work With